

# Website Blueprint

## OP-85831

Location: San Mateo County, California, USA

Business Type: Behavioral Health Consulting / Advocacy Organization

Target Audience: Individuals and community members in San Mateo County who are passionate about quality behavioral health services for the uninsured, including concerned citizens, families, and local stakeholders seeking improved mental health resources.

## Executive Summary

San Mateo County Behavioral Health Advocates is a group of local citizens committed to improving behavioral health services for the uninsured in San Mateo County. Supported by both foundations and community members, their unique value lies in decades of experience, deep local connections, and a strong advocacy for quality care. Their expertise in consulting and non-profit board governance, along with a clear focus on those without access to services, sets them apart in the region.

## Primary Goals

- Enhance online presence to inform and engage the community
- Advocate for improved behavioral health services for the uninsured in San Mateo County
- Attract support and funding from local foundations and citizens

## Brand Values

- Community advocacy
- Transparency
- Commitment to quality behavioral health services

## Competitive Advantages

- Funded by local foundations and citizens, ensuring community-driven initiatives
- 40 years of industry experience
- Operates with a dedicated team of contractors and volunteers

# Visual Identity

## Color Palette

Color Type	Color Swatch	Hex Value
Primary		#23527c
Secondary		#6f9e60
Accent		#faad3b

Rationale: A deep blue gives a sense of trust and professionalism, which fits a community advocacy group. The green represents health, growth, and positive change, and the gold accent brings warmth and optimism. Together, these create an inviting, caring atmosphere for people seeking help.

## Typography

Heading Font: Montserrat

Body Font: Open Sans

Google Fonts Url: <https://fonts.googleapis.com/css2?family=Montserrat:wght@400;700&family=Open+Sans:wght@400;700&display=swap>

## Imagery Style

Use real, friendly photos of local people and families, diverse community members, and positive group activities. Include images that show support, unity, and hope, such as hands together or community gatherings. Use bright but natural lighting and avoid anything that looks staged or stiff.

## Overall Aesthetic

Calm, warm, and welcoming. The website should feel trustworthy and easy to understand, with a focus on making visitors feel comfortable and supported right away.

## Theme Style

Simple and clean. Avoid clutter or too many flashy details. Use clear sections, lots of space, and clear headings, so visitors can find what they need quickly.

## Layout Approach

Organize information in a straightforward, easy-to-navigate way. Keep menus short and to the point. Highlight calls to action like 'Contact Us' or 'Get Involved'. Make sure contact details and help resources are easy to find on every page.

## **Regional Recommended**

- Showcase local San Mateo County imagery, like parks or recognizable landmarks
- Reflect the area's diversity and community spirit
- Use language and examples that make sense to local residents

## **Regional Avoid**

- Avoid photos or symbols that do not reflect the real people of San Mateo County
- Do not use dark or harsh colors that feel uninviting
- Skip any confusion with complex buttons or layouts common to national or commercial sites

# Requirements & Features

## Homepage Information

**Description:** Show clearly what the organization does and who it helps on the homepage, including the business name, slogan, and main message.

**Validation:** Visitors can tell within 5 seconds what the organization is about and who it serves.

## Contact Information

**Description:** Make it simple for people to find the phone number, email addresses, and contact form.

**Validation:** Contact details are visible on every page and users can reach out easily.

## Service Pages

**Description:** Create pages for consulting services, advising nonprofits, and board governance best practices.

**Validation:** Each service has its own page with clear descriptions and who benefits from it.

## Directory Listings

**Description:** Make sure the business name, phone number, and emails are shown the same way across all directories.

**Validation:** Directory listings display correct and consistent information.

## Payment Information

**Description:** Show accepted payment methods (Visa, MasterCard) for consulting service payments if required.

**Validation:** Payment methods are clearly listed if relevant.

## SEO and Keywords

**Description:** Use words like 'advocates', 'behavioral health', and 'San Mateo county' in page text to help the site show up in local search results.

**Validation:** Pages rank for local behavioral health searches and show up in Google.

## Branding and Logo

**Description:** Display the official logo and slogan to keep the website consistent with other marketing materials.

**Validation:** Logo is present on all main pages and matches uploaded files.

## Mobile Friendliness

**Description:** Make sure the website looks good and works well on phones and tablets.

**Validation:** Site works smoothly on mobile devices and is easy to use.

## **Clear Navigation**

**Description:** Make it easy for visitors to find important pages like services, contact, and about.

**Validation:** Visitors can move between pages quickly and don't get lost.

# Page Structure & Recommendations

## Homepage (*Landing*)

Purpose: Welcome visitors, introduce the organization, and guide people to get involved or learn more about improving behavioral health services in San Mateo County.

### Sections

#### Hero

Purpose: Give a strong, clear statement about who you are and what you stand for as soon as people land on your site.

Key Elements:

- Business name (San Mateo County Behavioral Health Advocates)
- Short message about your mission and what makes you unique
- A simple button for people to learn more or get involved
- Your logo (from the provided PDF)

Strategy: Encourage visitors to take action right away, such as clicking to learn how they can support better behavioral health services.

Psychology: People take action when they instantly know a group shares their values and welcomes them.

Tone: Keep the language warm, simple, and inviting. Use phrases that speak directly to anyone concerned about mental health in the community.

#### Cta Block

Purpose: Make it easy for people to take their next step, such as contacting you, signing up for updates, or asking for help.

Key Elements:

- Short text inviting people to connect with you
- Button to contact you (links to Contact page)
- Business phone number and email
- Operating hours for phone contact

Strategy: Clearly show how people can reach you and remind them you want to hear from anyone passionate about the cause.

Psychology: Direct, easy-to-use options give people confidence their voice matters and help overcome hesitation.

Tone: Friendly and caring, reassure visitors they can make a difference by reaching out.

## About (*Informational*)

Purpose: Tell the story behind the organization, the team's expertise, and what drives the advocacy work.

### Sections

#### Introduction

Purpose: Share the reason the organization was started and the belief in better behavioral health for all.

Key Elements:

- Overview of who you are
- Founders' or team's experience
- Goals and values

Strategy: Connect emotionally so visitors feel inspired to support your cause.

Psychology: People want to connect with real stories and know who they're supporting.

Tone: Use personal, genuine language. Focus on caring and experience.

### **Unique Approach**

Purpose: Show what makes your group different and why your work matters in San Mateo County.

Key Elements:

- Highlight being funded by local foundations and citizens
- Mention 40+ years' experience
- Community support angle

Strategy: Reassure visitors they're working with the most trusted and experienced advocates.

Psychology: Trust grows when people see both expertise and community ties.

Tone: Simple, respectful, focused on trust and dedication.

### **Services (*Service\_Listing*)**

Purpose: List and explain the key services so visitors immediately see how you can help or how to get involved.

#### **Sections**

##### **Consulting Services**

Purpose: Explain how you help other groups improve their behavioral health impact.

Key Elements:

- Short description of consulting for better mental health programs
- Benefits to nonprofits and community organizations
- Example outcomes if possible

Strategy: Help nonprofits and partners see the value in working together.

Psychology: People want to know results—share the direct impact of getting your help.

Tone: Clear, helpful, focus on making things better for everyone.

##### **Advisory For Nonprofits**

Purpose: Show people how you advise nonprofits, especially with governance and board best practices.

Key Elements:

- Describe what advice means for nonprofit leaders
- Give an example or common advice topic (like board structure)
- Easy way to request more info

Strategy: Encourage nonprofits to reach out if they have questions.

Psychology: Visitors are more likely to ask for help when they see you understand the same challenges.

Tone: Direct, reassuring, offer real help with no pressure.

## **Community Support And Advocacy**

Purpose: Let supporters know how you lift up community voices and fight for better behavioral health for the uninsured.

Key Elements:

- Short summary of advocacy efforts
- How you involve concerned citizens and families
- Invite to participate or stay informed

Strategy: Motivate local supporters to sign up for updates or events.

Psychology: People want to join movements where they feel empowered and needed.

Tone: Energizing, inclusive, speak to change-makers.

## **Contact (*Contact*)**

Purpose: Offer all the ways people can reach you, making it simple for people to get answers or support.

### **Sections**

#### **Contact Info**

Purpose: Clearly present details so nobody has to search for how to connect with you.

Key Elements:

- Phone number
- Email addresses (as provided: [chiph@sanmateocountybehavioralhealthadvocates.org](mailto:chiph@sanmateocountybehavioralhealthadvocates.org) and [chiph@smcbha.org](mailto:chiph@smcbha.org))
- Optional: map showing service area (not full address for privacy)
- Business hours

Strategy: Remove any barrier to making contact.

Psychology: The more ways to connect, the more likely someone will reach out.

Tone: Open and available—make everyone feel welcome.

#### **Simple Form**

Purpose: Let people send questions or messages directly through the site.

Key Elements:

- Fields for name, email, message
- Easy-to-understand privacy statement

Strategy: Support quick outreach for those who may not want to call or email.

Psychology: Some people prefer writing instead of calling—meet everyone's needs.

Tone: Calm and inviting, assure their feedback is valued.

## **Recommended Sections**

- Company Story
- Team Profile
- Mission & Values

## **Psychology Insight**

Building trust through relatable storytelling and demonstrating company values

## **Copy Tone Guidance**

Authentic and engaging, highlighting the company's journey and ethos

# Implementation

## UX Psychology

**Principle:** Trust and Authority

**Application:** Show years of experience and local connections to build trust.

**Implementation:** Highlight '40 years of experience' and local impact stories on the homepage and service pages.

**Principle:** Clarity and Simplicity

**Application:** Keep text short and clear so anyone can quickly understand the services offered.

**Implementation:** Write service descriptions in plain English. Use bullet points for key benefits.

**Principle:** Community Belonging

**Application:** Use welcoming language and images showing real people from San Mateo County.

**Implementation:** Feature photos of community meetings or local events where possible.

## Content Strategy

**Area:** Homepage Content

**Recommendation:** Start with a clear message explaining who you are and who you help.

**Implementation:** Add a short paragraph and key points at the top of the homepage.

**Area:** Service Pages

**Recommendation:** Provide straightforward descriptions for consulting, nonprofit advising, and governance.

**Implementation:** Write each page with simple language about the service and its local impact.

**Area:** Local SEO

**Recommendation:** Use relevant search terms and mention San Mateo County often.

**Implementation:** Add keywords like 'San Mateo County', 'behavioral health', and 'advocates' in page titles and text.

## Conversion Optimization

**Technique:** Clear Contact Form

**Rationale:** Makes it easy for visitors to reach out without searching for details.

**Implementation:** Place a simple contact form and phone number in the footer and on the contact page.

**Technique:** Easy Navigation

**Rationale:** Helps visitors quickly find the info they need, which builds confidence.

**Implementation:** Use a menu that shows homepage, services, contact, and directory clearly.

**Technique:** Local Proof

**Rationale:** Showing local impact and community stories makes people more likely to engage.

**Implementation:** Add testimonials or short quotes from San Mateo residents if available.

## Priority Focus

**Category:** Homepage Clarity

**Description:** Make the homepage simple to understand for everyone.

**Reason:** Most visitors decide to stay or leave within seconds, so first impressions are crucial.

**Category:** Service Page Details

**Description:** Clearly explain each main service and who it helps.

**Reason:** Helps people see the value and know if the service meets their needs.

**Category:** Easy Contact Tools

**Description:** Display contact info and forms in visible spots.

**Reason:** More likely to receive inquiries from interested community members.

## Implementation Order

1. Add clear homepage message and branding
2. Create and publish service pages
3. Set up directory listings with correct details
4. Place contact form and info on all pages
5. Add payment information if needed
6. Apply local SEO recommendations
7. Check mobile friendliness and navigation

## Risk Mitigation

### Inconsistent Information

**Category:** Directory Listings

**Suggested Action:** Review directory entries regularly and update any changed info.

### Hard-to-find Contact Details

**Category:** User Experience

**Suggested Action:** Keep contact info at the top or bottom of every page.

### Outdated SEO Keywords

**Category:** SEO

**Suggested Action:** Quarterly check to make sure keywords and locations are current.

## **Business Impact**

**Impact Level:** High